

CLASS SCHEDULE

WEEK 1

AUG 25 Introduction(s)

AUG 27 What Is Organizational Behavior (& how we know what we know) I

- read:** • (online) MGT 305 Syllabus
• (reserve) A Brief History of Time, Ch. 1

WEEK 2

SEPT 1 LABOR DAY

SEPT 3 What Is Organizational Behavior (& how we know what we know) II

- read:** • (text) Chapters One & Two

receive: Group Project (paper & presentation)

WEEK 3

SEPT 8 Individual Differences I

- read:** • (reserve) Patriarchy at the Checkout Counter...
• (online) Justices' Ruling Limits Lawsuits on Pay Disparity
• (online) Different but (Probably) Equal

receive: Personality Assessment and Thought Paper

SEPT 10 Individual Differences II

- read:** • (online) Personality Plus
• (online) Those Low Grades in College

WEEK 4

SEPT 15 Working in Teams I

- read:** • (text) Chapters Nine & Ten
• (reserve) The Team Performance Curve

receive: Case #1

due: Personality Assessment and Thought Paper

SEPT 17 Working in Teams II

- read:** • (reserve) GroupThink

WEEK 5

SEPT 22 Decision-Making I

- read:** • (text) Chapter Eight
• (reserve) Carter Racing (A)

SEPT 24 Decision-Making II

- read:** • (reserve) Judgement in Managerial Decision Making, Ch 2

due: Case Analysis Paper #1

WEEK 6

SEPT 29 Negotiation & Conflict Management I

- read:** • (text) Chapter Thirteen
• (online) Some Wise and Mistaken Assumptions about Conflict...

receive: Role assignment for next negotiation

OCT 1 Negotiation & Conflict Management II

- read:** • (reserve) Three Approaches to Resolving Disputes...
• (reserve) Secrets of Power Negotiating

receive: Case #2

due: Team Project Topic (by email; cc your teammates) - FRIDAY, 4pm

WEEK 7

OCT 6 FALL BREAK

OCT 8 Negotiation & Conflict Management III

- read:** review and be prepared to discuss readings from the prior two periods

WEEK 8**OCT 13 Organizational Culture I**

- read:** • (text) Chapter Sixteen
• (online) Body Ritual Among the Nacirema
• (online - optional) What's the Matter With College?

OCT 15 Organizational Culture II

- read:** • (online) The Paradox of "Corporate Culture"…
• (reserve) The Culture Excuse
• (online) If Preppies Took Over Wal-Mart

due: Case Analysis Paper #2

WEEK 9**OCT 20 Motivation I**

- read:** • (text) Chapters Five & Six

OCT 22 Researching OB

NOTE: CLASS TO BE HELD IN THE LIBRARY

WEEK 10**OCT 27 Motivation II**

- read:** • (online) On the Folly of Rewarding A, While Hoping for B

OCT 29 Motivation III

- read:** • (case)

receive: Case #3

due: Research Paper Summaries (for team project)

WEEK 11**NOV 3 Leadership & Ethics I**

- read:** • (reserve) excerpts from The Prince
• (online) Lincoln Letter
• (online) The Social Responsibility of Business

NOV 5 baby!**WEEK 12****NOV 10 Leadership & Ethics II**

- read:** • (text) Chapter Fourteen
• (online) Challenging the Generals
• (online) The Music Man

NOV 12 Power & Influence I

- read:** • (text) Chapter Twelve
• (reserve) Influence: Science and Practice, Ch. 1

WEEK 13**NOV 17 Power & Influence II**

- read:** • (reserve) Rules for Radicals

NOV 19 Power & Influence III

- read:** • (reserve) The Power Elite
• (online) The Uses of Poverty

due: Case Analysis Paper #3

WEEK 14**NOV 24 Communication**

- read:** • (reserve) The Sapir-Whorf Hypothesis: Worlds Shaped by Words
• (text) Chapter Eleven

NOV 26 THANKSGIVING BREAK**WEEK 15****DEC 1 Presentations****DEC 3 Presentations**

due: Team Project Paper

WEEK 16 - FINALS