

CLASS SCHEDULE

WEEK 1

AUG 25	Introduction(s)	AUG 27	What Is Organizational Behavior (& how we know what we know) I read: • (online) MGT 305 Syllabus • (reserve) <u>A Brief History of Time</u> , Ch. 1	AUG 29	What Is Organizational Behavior (& how we know what we know) II
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WEEK 2

SEPT 1	LABOR DAY	SEPT 3	What Is Organizational Behavior (& how we know what we know) III read: • (text) Chapters One & Two receive: Group Project (paper & presentation)	SEPT 5	What Is Organizational Behavior (& how we know what we know) IV
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WEEK 3

SEPT 8	Individual Differences I read: • (reserve) Patriarchy at the Checkout Counter... • (online) Justices' Ruling Limits Lawsuits on Pay Disparity • (online) Different but (Probably) Equal receive: Personality Assessment and Thought Paper	SEPT 10	Individual Differences II	SEPT 12	Individual Differences III read: • (online) Personality Plus • (online) Those Low Grades in College
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WEEK 4

SEPT 15	Working in Teams I read: • (text) Chapters Nine & Ten • (reserve) The Team Performance Curve receive: Case #1 due: Personality Assessment and Thought Paper	SEPT 17	Working in Teams II	SEPT 19	Working in Teams II read: • (reserve) GroupThink
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WEEK 5

SEPT 22	Decision-Making I read: • (text) Chapter Eight • (reserve) Carter Racing (A)	SEPT 24	Decision-Making II	SEPT 26	Decision-Making III read: • (reserve) <u>Judgement in Managerial Decision...</u> due: Case Analysis Paper #1
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WEEK 6

SEPT 29	Negotiation & Conflict Management I read: • (text) Chapter Thirteen • (online) Some Wise and Mistaken Assumptions... receive: Role assignment for next negotiation	OCT 1	Negotiation & Conflict Management II read: • (reserve) Secrets of Power Negotiating receive: Case #2	OCT 3	Negotiation & Conflict Management III read: • (reserve) Three Approaches to Resolving Disputes... due: Team Project Topic (by email; cc your teammates)
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WEEK 7

OCT 6	FALL BREAK	OCT 8	Negotiation & Conflict Management IV read: review and be prepared to discuss readings from the prior week	OCT 10	Negotiation & Conflict Management V
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WEEK 8		
OCT 13 Organizational Culture I read: • (text) Chapter Sixteen • (online) Body Ritual Among the Nacirema • (online - optional) What's the Matter With College?	OCT 15 Organizational Culture II read: • (reserve) The Culture Excuse • (online) If Preppies Took Over Wal-Mart	OCT 17 Organizational Culture III read: • (online) The Paradox of "Corporate Culture"... due: Case Analysis Paper #2
WEEK 9		
OCT 20 Motivation I read: • (text) Chapters Five & Six	OCT 22 Researching OB NOTE: CLASS TO BE HELD IN THE LIBRARY	OCT 24 Motivation II
WEEK 10		
OCT 27 Motivation III read: • (online) On the Folly of Rewarding A...	OCT 29 Motivation IV read: • (case)	OCT 31 Motivation V receive: Case #3 due: Research Paper Summaries (for team project)
WEEK 11		
NOV 3 Leadership & Ethics I read: • (reserve) excerpts from <u>The Prince</u> • (online) Lincoln Letter • (online) The Social Responsibility of Business	NOV 5 baby!	NOV 7 Leadership & Ethics II
WEEK 12		
NOV 10 Leadership & Ethics III read: • (text) Chapter Fourteen • (online) Challenging the Generals • (online) The Music Man	NOV 12 Leadership & Ethics IV	NOV 14 Power & Influence I read: • (text) Chapter Twelve • (reserve) <u>Influence: Science and Practice</u> , Ch. 1
WEEK 13		
NOV 17 Power & Influence II read: • (reserve) Rules for Radicals due: Case Analysis Paper #3	NOV 19 Power & Influence III	NOV 21 Power & Influence IV read: • (reserve) The Power Elite • (online) The Uses of Poverty
WEEK 14		
NOV 24 Communication read: • (reserve) The Sapir-Whorf Hypothesis: Worlds Shaped by Words • (text) Chapter Eleven	NOV 26 THANKSGIVING BREAK	NOV 28 THANKSGIVING BREAK
WEEK 15		
DEC 1 Presentations	DEC 3 Presentations	DEC 5 Presentations due: Team Project Paper
WEEK 16 - FINALS		